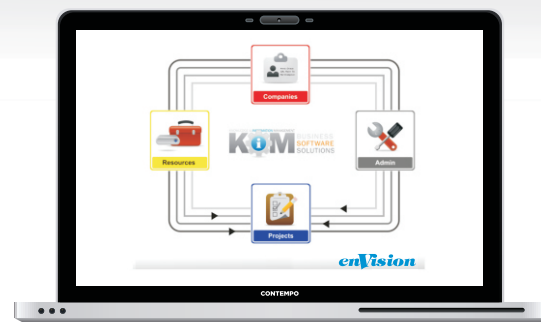


KiM software allows you to capture your sales leads, develop quick and detailed quotes, create job sheets, WIP and production reports, allows tracking of jobs, time, costs, clients. KiM Software aims to increase profitability throughout every process of your business. Enabling you to increase productivity, management control and potentially increase bottom line profits. KiM Software is easy to use and operates across both Windows and Mac operating systems simultaneously. As expandable management software, KiM Software will cater for single users to multi-site operations.



Sales

- Sales leads and Printouts
- Organise priority of sales follow ups
- Categorise hot, warm or cool leads
- Track client relationships
- Build clients respect via accurate profiling of Client
- Sales management & reports
- CRM features



Quotes

- Generate quotes quickly simple & complex
- Quote letters & reports
- Manage all quoting activities efficiently
- Every quote accessible across the network
- Track quotes sent, lost & won
- Add materials, contractors, resources & labour
- Produce various Job costing reports
- Build single to multi level quotes and reports



Projects

- Project & Job Sheets - Work In Progress reports supplied with 45 + detailed reports & lists
- Schedule jobs, job lists & calculator
- Work order register & reporting
- Instantly know the job or projects status
- KPI's & costing reports
- Sort by client, price, type, range, size & many more sort variables
- Time keeping, consumable & cost tracking
- Add artwork & electronic file sheets
- Google maps linked to projects & jobs
- Full search & find functionality
- Categorise: Jobs in Progress - Job Complete - Ready to Invoice, plus many more
- Track jobs, time, costs & clients



Resources

- Add multi products to multi supplier links
- Find & access all electronic & hard copy files
- OH&S, MSDS & management reports
- Track & categorise all materials, products, paperwork, artwork, files... anything!
- Price lists, supplier lists & product lists
- File management - locate anything anytime
- Artwork register with full search & find function
- Asset management & reporting

How can KiM software improve your business?

One of the biggest challenges in business today is managing information quickly, efficiently and effectively. Do you need to control, reduce waste, improve your status quo & need analytical tools to manage with peace of mind? Then why not consider one of our versions to suit your budget and needs. Imagine: A software package that will assist you to run all the processes in your business. The unique KiM "status change" method allows all staff to track, edit and modify all incidents live as the projects or job moves forward through your business operations. Any milestone is able to be viewed instantly from an inquiry at reception, a client question during the manufacture and even at install or despatch. Yes, all monitored by our "traffic light staging". Always know the stage & profitability of any job. KiM enVision is designed to grow with your business and can be developed to your exact needs.

Ask about our :

- Software only or Software with training
- Full training & development services
- Low cost support from \$1 per day
- EZI-Debit & payment plan options
- ROI consulting & business innovation
- Business strategy & planning

KiM enVision - 1 upwards

Offers ability to grow and control business with the option to leverage the benefits of a network system using FileMaker Pro Software.

Includes: FileMaker Pro Software licences.

Provides a software method of producing and tracking business management needs Like: sales leads, quotes, project sheets, KPI, multi- level job sheets, reports and pro forma invoices. Running on a Peer to Peer network.

Other options

- Easily customised to suit your exact needs
- Training available to suit your requirements (additional cost)
- Modify or use as supplied. (See training or support)
- Peer to Peer network on a server add a user

| | | |
|---------------------------|---------------------------|---------------------------|
| 1 user - \$4,400 | 2 users - \$5,900 | 3 users - \$7,400 |
| 4 users - \$8,900 | 5 users - \$10,400 | 6 users - \$11,900 |
| 7 users - \$13,400 | 8 users - \$14,900 | 9 users - \$16,400 |

All prices exclude GST. Each additional licence \$1,500 at the time of purchase.

Finance: Our finance expert can discuss your needs and tailor a package.

FileMaker Server

Once you install more than 9 individual FMP licence then FileMaker Server program is required. FMP Server also offers more efficiency tools for the increased traffic. Therefore whether you have a few or many FMP licences there are many other benefits in installing FileMaker Server i.e. auto-backup. At under \$2000 installed in most cases we highly recommend FMP Server once you have moved to a Server environment in your business.

* Mac & PC Compatible



Full Business Solutions

from 1 user to any level



iPod & iPad Compliant

KiM enVision is fully mobile friendly and it's as easy as downloading FileMaker-Go and your ready to "GO" We offer advice and personalised custom interfaces to suit your mobile needs... Ask us how!

SignSense - 1 runtime user

If you are opening a business for the first time or you have been up and running for years... SignSense is a great starter level solution

Sign & Graphic quoting and management software

- Contact management
- List of jobs in progress
- Quote templates
- Quotes & estimates
- List of tasks for a job
- Invoice
- Quote steps from inquiry to the finished quote letter to customer

| | |
|----------------------|---|
| \$950 + GST | - 1 off SignSense software only (no training & videos) |
| \$1,250 + GST | - 1 off SignSense plus 3 months web based training videos |
| \$1,650 + GST | - SignSense plus 4 hours training & plus 3 months web based training videos |
| \$2,180 + GST | - SignSense plus 4 hours training & plus 12 months web based training videos with FileMaker |



* Mac & PC Compatible

Simple, easy to use !

Ideal for micro business - 1 to 2 people.

KiM Software support options

Once you invest in software we highly recommend leveraging your software by having key staff spend some quality time being trained and supported ongoing.

Training Package

When ordered and paid for at time of purchase of software. Multiple days can be purchased
*valid for 12 months

We offer our proven training overview course
(see overview download on web site)

\$1050 + GST for 1 or 2 people (extra people \$400 ea)
\$1750 + GST for 3 or 4 people

On Going Support : Videos available 365/24/7 personalised access. Email support to questions, fact sheets and ongoing discounts on services.

| | |
|------------------------------|-------------------------------|
| 1 to 2 users \$320.00 | 7 to 10 users \$385.00 |
| 3 to 5 users \$350.00 | 11+ users \$415.00 |

*All on going support prices are priced Annually

All purchases are subject to Knowledge and Information Management terms and conditions and returns policy please see www.kim.net.au before product purchase Prices in this literature exclude GST and delivery charges. Each software product may vary in function & features please ensure suitability before purchase Images & products may vary from information displayed on brochure - representative only. While every care has been taken to ensure accuracy in this literature, we reserve the right to change information as we see fit. Knowledge and Information Management publishes changes and any other important corrections regarding this literature on our website. If in doubt in any way please email educate@kim.net.au



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